

# BUILDING WELLNESS WITH YOU





Total Patients 11.242



Total Visits 40,599



Patients Served Beyond Clinic Walls (Outreach Program) 556



Patients Receiving Preventative Care 93%

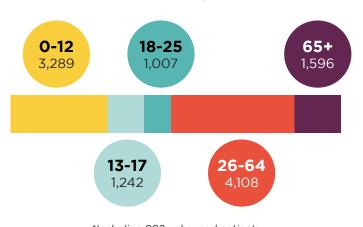


Specialty Care Visits
(Endodontist or Oral Surgeon)



Value of Free Care Provided \$392,510

# **Caring for Patients of All Ages**



A big thank you doesn't even begin to capture the gratitude I feel for the opportunity to be able to bring in my three children for dental services. We have no insurance so going to the dentist is not something we can afford. This is fantastic!

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- Anonymous, Patient

\*Including 802 unhoused patients

# Three Decades of Illuminating Smiles: 500,000 visits and counting

Thirty years ago we set out to improve oral health for underserved populations in our community. We have withstood highs, lows, and learning curves. We have stretched ourselves to expand and innovate. We partnered to implement community-wide strategies and impact systems change. Over 50,000 unique patients and more than 500,000 visits later, we are the largest provider of dental care in Santa Cruz County.



Dr. Marc Grossman and Dr. Catherine Webb celebrate 30 years

In 2022 Dientes celebrated our 30th Anniversary with all those who have made their mark on our journey. Thanks to the backing of a community that believes in our mission (aka YOU), we have come a long way since 1992. Thank you for standing with us!

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Dental health protects heart health, mental health, self-esteem, and ability to focus at school and work. But insurance for dental work is out of reach for most people. This is unfair & unwise!

- Ellen, Donor











# 1500 Capitola Road:

# A New State-Of-The-Art Clinic for Live Oak

Together, we did it! After five years of a dream in the making, we celebrated the grand opening of our new state-of-the-art dental clinic at 1500 Capitola Road. The dedication of our staff, partners, representatives, and supporters like you brought this project to fruition. We are so grateful for your support that enabled us to complete this \$8.6 million project, building wellness in the heart of Live Oak!

The health and housing hub focuses on whole-person health care and is co-located with Santa Cruz Community Health's new 20,000 sq ft clinic and 57 units of affordable housing opening in the fall of 2023 thanks to MidPen Housing.

On December 5, 2022, Dientes' new 11-chair dental clinic officially opened its doors to patients. Each year this site will provide comprehensive dental care for 6,000 low-income patients. This is a pivotal step in creating equitable access to health care. With improved health and the dignity of a healthy smile, we're providing opportunities for our neighbors to thrive.



# **Growing the Workforce:** Inaugural Residency Program

As a service provider, our staff is at the heart of what we do. Dedicated, skilled and compassionate staff bring our mission to life. Facing a statewide shortage of dental professionals, our investments in workforce development are a proactive solution to a long-term challenge.

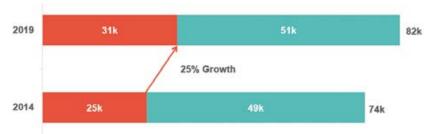
In 2022 we launched Santa Cruz County's first residency program, in partnership with NYU Langone Hospitals. In our inaugural year, Dientes is hosting two residents: Dr. Sharon Osakue and Dr. Allison Bonsall (pictured above). Both doctors have a deep desire to help others and have had a tremendous impact.

The residency program is the latest addition to Dientes' workforce investment programs, which also includes scholarships for Registered Dental Assistants with Extended Functions, partnership with the Cabrillo College hygiene program, and internships for dental assistants. Our goal is to grow the workforce with caring dental staff committed to improving equitable access to care.

#### The 2022 State of Oral Health

The 2022 local oral health needs assessment findings revealed the persistent gap in dental care for low-income residents in Santa Cruz County. While we've made great strides over the years with a 25% increase in those who accessed care, still, over 50,000 patients with Medi-Cal are unable to go to the dentist. Learn more: dientes.org/publications

# 25% increase in individuals who accessed dental care



### **Mission**

Dientes is on a mission to create lasting oral health for the underserved children and adults of Santa Cruz County and neighboring communities.

#### **Vision**

We envision a community where children can focus on school instead of a toothache, adults can make good first impressions and get a job because they have a healthy smile, and seniors can comfortably eat nutritious foods.

#### **Values**

- Treat everyone with dignity and compassion
- Strive for excellence
- · Communicate openly
- Foster teamwork and collaboration
- Cultivate learning
- Use resources wisely
- · Dare to lead

# **Dear Dientes Family,**

We're doing big things! With you by our side, we're moving mountains and leaving a trail of healthy smiles in our wake. Your support has ensured our neighbors have access to compassionate, high-quality, family-centered dental care.

This year the government helped too. Although we continued to face impacts of the pandemic, the support of the Paycheck Protection Program and Provider Relief Funds helped us end the year with resilience.

We're more determined than ever to build a stronger community and transform lives with the power of a smile. With your farsighted generosity, we'll continue to do big things.

#### We're increasing access to care for our neighbors.

This year we celebrated the opening of our new state-of-the-art dental clinic at 1500 Capitola Road. This monumental achievement will help increase the number of patients we serve by 50%!

But our work isn't done. Our latest Oral Health Needs Assessment found there is still a massive need. Our strategic plan aims to close the gaps by expanding capacity, teaching future care providers, deepening relationships with partners, and investing even more in our amazing staff.

#### You are an essential part of our story.

As we grow capacity, we are also looking at innovative ways to grow staff and invest internally. With enhanced workforce development programs and an inaugural dental residency program, we're teaching the next generation of dental professionals the importance and personal satisfaction of working in community health clinics.

#### Together, we're building wellness.

There's so much hope going into the new year. Grounded in the belief that every person deserves a healthy smile – and that health for all is vital for a thriving and equitable community, we press on. Our shared vision of healthy smiles for all is only possible because of you.

#### Thank you!





Laura Marcus, Chief Executive Officer



Gary Bencomo, Board President

#### **FINANCIAL HEALTH**

Fiscal Year Ended June 30, 2022 (Audited)

Annual Budget: \$10,651,342



Earned Income: 61%

Grants & Contributions\*: 39%

\*Includes one-time PPP funding and fundraising for our new clinic at 1500 Capitola Road



Patient Care: 80%

Administration: 15% Fundraising: 5%

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Without the help of Dientes I would probably have no teeth. I am forever thankful to you all for your help.

- Ruth, Patient



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dientes.org

# Your Support: Sustaining Our Work

Your continued support is vital to providing health care that changes lives! There are many ways to give. Learn more: **dientes.org/donate** 

# Monthly

Consistent, stable support that gives the gift of a healthy smile each month!

# **Matching**

If your employer offers a matching gift program, you can make an even bigger impact! For some, this opportunity extends to retirees and spouses.

#### Retirement

If you are aged 70.5+, you can make pre-tax distributions from your IRA to Dientes and reduce your taxable income.

# Legacy

Contribute to the health of future generations by including Dientes in your estate planning.

On your forms, please identify us as: Dientes Community Dental Care, 1830 Commercial Way, Santa Cruz, CA 95065, Tax ID: 77-0311752 Questions? Contact us at development@dientes.org



Scan to hear a message from our staff to you!

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·LOS ANGELES·