

Creating **Health** for a **Better Tomorrow**



2020 ANNUAL REPORT

We are on a mission to create lasting oral health for the underserved children and adults of Santa Cruz County and neighboring communities.



dientes
COMMUNITY DENTAL CARE

Dear Dientes Family,

It's 2021 and we're so ready to focus on the future; one that is exciting and full of hope. But first, we are sharing our report on 2020 — to tell you the good news about how we weathered the COVID storm and the hard news about how it impacted us.

Thanks to your support, we made it through!

Despite closing for all but emergency visits (10% of normal capacity) for two months, we've successfully reopened our clinics and following strict protocols have not had any COVID outbreaks.

We were also fortunate to benefit from the CARES Act. This, along with a flood of COVID-related grants and donations (thank you!), enabled Dientes to survive and maintain our reserves; despite a reduction in revenue of \$200k per week for 8 weeks during the closure.

The budget challenges forced us to cut many staff benefits, reduce our headcount by 10%, and freeze salaries. We also reevaluated our 1500 Capitola Road project, making the difficult decision to eliminate the second-story administrative offices. This saved us over \$2.5M and ensured that during a year of multiple crises (COVID and the local fires), we would not be competing with so many other important needs.

In the face of our difficulties, we have had some big successes.

With the goal of diversity, equity and inclusion as a top priority, we have people of color representing 46% of our board as well as 67% of our senior leadership team. Also, half of our board members are patients!

We are very proud of the leaders we have spearheading this organization; they are intelligent, inspiring and passionate about oral health.

And, we are grateful for you!

Together we are resilient and forging a better tomorrow!

Thank you!



Laura Marcus

Laura Marcus
Chief Executive Officer



Ronald Japinga

Ron Japinga
Board President

Financial Health

Statement of Activities: June 30, 2020 (Audited)

Income:	\$ 8,135,207
Expenses:	\$ 8,186,440
Net Income*:	\$ (51,233)



88% Earned Income
12% Grants & Contributions



81% Patient Care
14% Administration
5% Fundraising

*Includes fundraising for our new clinic at 1500 Capitola Road

Serving Our Community

FY 19-20



10,849

Patients



960

Homeless
Patients Served

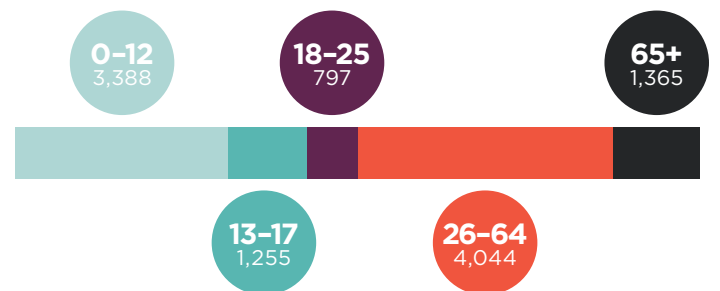


33,309

Visits

Caring for Patients of All Ages

FY 19-20



Health & Home:

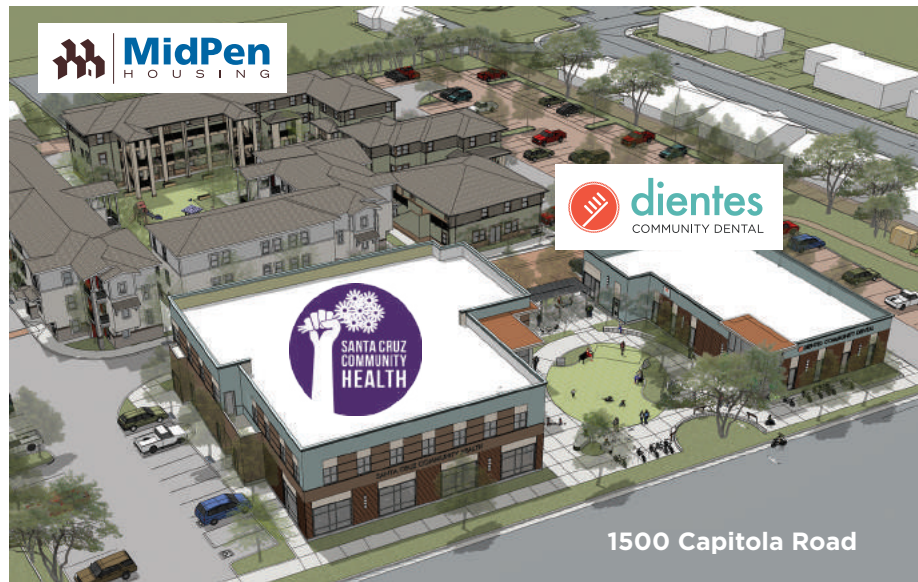
Building Wellness in the Heart of Live Oak

At 1500 Capitola Road, we are partnering to build an integrated, state-of-the-art health and housing campus. Our project is designed to address service gaps for our Live Oak neighborhood, where up to 26% of District students are homeless, thousands of adults do not have a doctor, and 78% of adults on Medi-Cal don't have a dentist. Our vibrant 3.6-acre campus will promote a thriving community, increasing access to quality health services.

The first mixed-use development of its kind in Santa Cruz unites:

- **Dientes** to build a new 11-chair clinic to serve 6,000 low-income patients a year.
- **Santa Cruz Community Health (SCCH)** to build a 20,000 square foot primary care center to serve up to 10,000 patients a year with medical, behavioral health, and specialty care, including a focus on pediatrics.
- **MidPen Housing** to build 57 residential units, filling a critical gap in affordable housing in Santa Cruz, one of the most expensive housing markets in the country.

Dientes and SCCH will break ground this Spring on the clinics and community plaza and open in 2022. To learn more: 1500capitolaroad.org

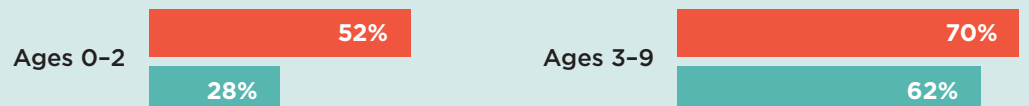


Leading the State in Oral Health for Children

February 4th marked our 2021 Oral Health Summit and the release of our latest report card, showcasing dramatic improvements. Spearheaded by Dientes Chief Dental Officer Dr. Sepi Taghvaei, Oral Health Access' collaboration has produced amazing results including a 51% increase in visits and 30% increase in patients for Dientes and Salud Para La Gente. Even more, there has been a spectacular 238% growth in children coming in for their 1st Tooth, 1st Birthday visits and a 79% increase in young students seeing a dentist before entering school — numbers that lead the state!

2018 Children on Medi-Cal Visiting the Dentist

■ Santa Cruz County ■ State



To learn more and watch a recording of the Summit: oralhealthssc.org



dientes
COMMUNITY DENTAL CARE

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www.dientes.org

“

“What a gift to receive dental care I could not otherwise afford. The next time you pass a senior with a beautiful smile, it just may be me!”

— Chris, Patient

“We know it has been a difficult year filled with many challenges of all kinds. Thank you very much for giving smiles to my children and more children.”

— Leticia, Patient

”



Thank you to our volunteers that help us provide the dignity that comes with a healthy smile.

Board of Directors FY 19-20

- Ron Japinga, President
- Camille Smith-Ballon, Vice President
- Michael Moore, Treasurer
- Alexandra Navarro, Secretary
- Gary Bencomo
- Janis Bolt
- Javier Carrillo
- Briana Costa
- Brian Del Core
- Masina Hunnicutt
- Ben Kromnick
- Steve Moody

Quality Committee

- Dr. Sepi Taghvaei, Chair
- Dr. Brian Del Core
- Kendall Kemp, RDH
- Dr. Gerry Kondo
- Dr. Hannah Mixer
- Dr. Catherine Modjeski
- Jessica Monteiro, RDH
- Dr. Sean Silverio
- Dr. David Wistrom
- Dr. Tom Young

Dental Volunteers

- Monterey Bay Dental Hygienists' Association

Your Support: Making A Big Impact

Your continued support is vital to providing health care that changes lives! There are many ways to give.

Learn more: dientes.org/donate

MONTHLY

Give the gift of a healthy smile each month!

MATCHING

Take advantage of your employer's matching gift program to make an even bigger impact! For some, this opportunity extends to retirees and spouses.

RETIREMENT

If you are aged 70.5+, you can make pre-tax distributions from your IRA to Dientes and reduce your taxable income.

LEGACY

Contribute to the health of future generations by including Dientes in your estate planning.

On your forms, please identify us as: Dientes Community Dental Care, 1830 Commercial Way, Santa Cruz, CA 95065, Tax ID: 77-0311752

Questions? Contact us at development@dientes.org

