Creating **Health** for a Better Tomorrow

We are on a mission to create lasting oral health for the underserved children and adults of Santa Cruz County and neighboring communities.
Dear Dientes Family,

It’s 2021 and we’re so ready to focus on the future; one that is exciting and full of hope. But first, we are sharing our report on 2020 — to tell you the good news about how we weathered the COVID storm and the hard news about how it impacted us.

Thanks to your support, we made it through!

Despite closing for all but emergency visits (10% of normal capacity) for two months, we’ve successfully reopened our clinics and following strict protocols have not had any COVID outbreaks.

We were also fortunate to benefit from the CARES Act. This, along with a flood of COVID-related grants and donations (thank you!), enabled Dientes to survive and maintain our reserves; despite a reduction in revenue of $200k per week for 8 weeks during the closure.

The budget challenges forced us to cut many staff benefits, reduce our headcount by 10%, and freeze salaries. We also reevaluated our 1500 Capitola Road project, making the difficult decision to eliminate the second-story administrative offices. This saved us over $2.5M and ensured that during a year of multiple crises (COVID and the local fires), we would not be competing with so many other important needs.

In the face of our difficulties, we have had some big successes.

With the goal of diversity, equity and inclusion as a top priority, we have people of color representing 46% of our board as well as 67% of our senior leadership team. Also, half of our board members are patients!

We are very proud of the leaders we have spearheading this organization; they are intelligent, inspiring and passionate about oral health.

And, we are grateful for you!

Together we are resilient and forging a better tomorrow!

Thank you!

Laura Marcus
Chief Executive Officer

Ron Japinga
Board President

Financial Health
Statement of Activities: June 30, 2020 (Audited)

<table>
<thead>
<tr>
<th>Income: $8,135,207</th>
<th>Expenses: $8,186,440</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Income*: $ (51,233)</td>
<td></td>
</tr>
</tbody>
</table>

Caring for Patients of All Ages
FY 19–20

<table>
<thead>
<tr>
<th>Age Group</th>
<th>Patients</th>
<th>Homeless Patients Served</th>
<th>Visits</th>
</tr>
</thead>
<tbody>
<tr>
<td>0–12</td>
<td>3,388</td>
<td>797</td>
<td>4,185</td>
</tr>
<tr>
<td>13–17</td>
<td>1,255</td>
<td></td>
<td>4,044</td>
</tr>
<tr>
<td>18–25</td>
<td>1,365</td>
<td></td>
<td>4,044</td>
</tr>
<tr>
<td>26–64</td>
<td>4,044</td>
<td></td>
<td>4,044</td>
</tr>
<tr>
<td>65+</td>
<td>1,365</td>
<td></td>
<td>4,044</td>
</tr>
</tbody>
</table>

*Includes fundraising for our new clinic at 1500 Capitola Road
Health & Home: Building Wellness in the Heart of Live Oak

At 1500 Capitola Road, we are partnering to build an integrated, state-of-the-art health and housing campus. Our project is designed to address service gaps for our Live Oak neighborhood, where up to 26% of District students are homeless, thousands of adults do not have a doctor, and 78% of adults on Medi-Cal don’t have a dentist. Our vibrant 3.6-acre campus will promote a thriving community, increasing access to quality health services.

The first mixed-use development of its kind in Santa Cruz unites:

- **Dientes** to build a new 11-chair clinic to serve 6,000 low-income patients a year.
- **Santa Cruz Community Health (SCCH)** to build a 20,000 square foot primary care center to serve up to 10,000 patients a year with medical, behavioral health, and specialty care, including a focus on pediatrics.
- **MidPen Housing** to build 57 residential units, filling a critical gap in affordable housing in Santa Cruz, one of the most expensive housing markets in the country.

Dientes and SCCH will break ground this Spring on the clinics and community plaza and open in 2022. To learn more: 1500capitolaroad.org

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Leading the State in Oral Health for Children

February 4th marked our 2021 Oral Health Summit and the release of our latest report card, showcasing dramatic improvements. Spearheaded by Dientes Chief Dental Officer Dr. Sepi Taghvaei, Oral Health Access’ collaboration has produced amazing results including a 51% increase in visits and 30% increase in patients for Dientes and Salud Para La Gente. Even more, there has been a spectacular 238% growth in children coming in for their 1st Tooth, 1st Birthday visits and a 79% increase in young students seeing a dentist before entering school — numbers that lead the state!

To learn more and watch a recording of the Summit: oralhealthscc.org

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### 2018 Children on Medi-Cal Visiting the Dentist

<table>
<thead>
<tr>
<th>Age Group</th>
<th>Santa Cruz County</th>
<th>State</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ages 0-2</td>
<td>28%</td>
<td></td>
</tr>
<tr>
<td>Ages 3-9</td>
<td>52%</td>
<td>70%</td>
</tr>
</tbody>
</table>

To learn more and watch a recording of the Summit: oralhealthscc.org
“What a gift to receive dental care I could not otherwise afford. The next time you pass a senior with a beautiful smile, it just may be me!”
— Chris, Patient

“We know it has been a difficult year filled with many challenges of all kinds. Thank you very much for giving smiles to my children and more children.”
— Leticia, Patient

Thank you to our volunteers that help us provide the dignity that comes with a healthy smile.

Board of Directors FY 19-20
Ron Japinga, President
Camille Smith-Ballon, Vice President
Michael Moore, Treasurer
Alexandra Navarro, Secretary
Gary Bencomo
Janis Bolt
Javier Carrillo
Briana Costa
Brian Del Core
Masina Hunnicutt
Ben Kromnick
Steve Moody

Quality Committee
Dr. Sepi Taghvaei, Chair
Dr. Brian Del Core
Kendall Kemp, RDH
Dr. Gerry Kondo
Dr. Hannah Mixter
Dr. Catherine Modjeski
Jessica Monteiro, RDH
Dr. Sean Silverio
Dr. David Wistrom
Dr. Tom Young

Dental Volunteers
Monterey Bay Dental Hygienists’ Association

Your Support: Making A Big Impact
Your continued support is vital to providing health care that changes lives! There are many ways to give.

Learn more: dientes.org/donate

MONTHLY
Give the gift of a healthy smile each month!

MATCHING
Take advantage of your employer’s matching gift program to make an even bigger impact! For some, this opportunity extends to retirees and spouses.

RETIREMENT
If you are aged 70.5+, you can make pre-tax distributions from your IRA to Dientes and reduce your taxable income.

LEGACY
Contribute to the health of future generations by including Dientes in your estate planning.

On your forms, please identify us as: Dientes Community Dental Care, 1830 Commercial Way, Santa Cruz, CA 95065, Tax ID: 77-0311752

Questions? Contact us at development@dientes.org