Dientes Community Dental Care’s mission is to create lasting oral health for the underserved children and adults of Santa Cruz County and neighboring communities.
Dear Dientes Family,

This year we surpassed our Vision 2020 goals — a huge milestone!

Thanks to your support, we served 11,477 patients (nearly half are children and teens). And, we reached a goal that we’ve been planning for years – providing over 40,000 appointments!

You helped us serve more patients with high-quality care!

Over the past 10 years, we more than doubled our appointments. We expanded operations from one clinic to three clinics and a 30+ location Outreach Program.

To support this growth, we doubled our employees to 75 and changed our care delivery model. Focused on creating a dental home with comprehensive services, we added a Specialty Care Program so patients can access an oral surgeon and endodontist to save their teeth.

To quantify the need in our community, we conducted the first-ever local oral health needs assessment and birthed Oral Health Access Santa Cruz County. This 17-member steering committee created a strategic plan to expand access to care, which has now been adopted county-wide!

You have enabled us to achieve our goals.

More importantly, you have allowed our patients to achieve their dreams.

In the vein of never saying thank you enough, we want you to know how deeply grateful we are for the support that you have shown us.

You have made this journey possible.

Thank you!

Laura Marcus
Chief Executive Officer

Steve Moody
President

FINANCIAL HEALTH
STATEMENT OF ACTIVITIES: JUNE 30, 2019 (AUDITED)

| Income: | $10,977,597 |
| Expenses: | $8,467,865 |
| Net Income*: | $2,509,732 |

- 76% Earned Income
- 24% Grants & Contributions
- 82% Patient Care
- 13% Administration
- 5% Fundraising

*Includes fundraising for our new clinic at 1500 Capitola Road

“"You honor every individual by restoring the dignity inherent in a smile while physically supporting fullness of health.” – Helen, Donor

SERVING OUR COMMUNITY
HIGHLIGHTS

- 5,415 Children Taught Oral Hygiene in Schools
- 985 Homeless Patients Served
- 164 Average Appointments a Day Across All Clinics
- 1,374 Emergency Visits Provided
The care I received at Dientes has been very, very good. I’m glad the community has this resource, the work Dientes does is truly invaluable.”

Eduardo, Patient

“Dientes is an exceptional organization meeting a critical need in our community and providing leadership in the area of oral health access.”

Brooke, Donor

“[I give] to help those in need, albeit in a small way, with care that is critical to one living a happy life.”

Guy, Donor

CARING FOR PATIENTS OF ALL AGES
FY 18–19

DOUBLING OUR PATIENT SERVICES
2010–2019

VISION 2020: Achieving Our Goals!

Expanding access to care
- Opened a pediatric wing at our main Santa Cruz clinic, an Outreach Program site at Housing Matters, and new dental centers in Watsonville & Beach Flats
- Began offering in-house specialty care (Oral Surgery & Endodontics)

Building strong partnerships
- Conducted community-wide needs assessment and created the Oral Health Access Santa Cruz Country steering committee and strategic plan
- Started implementing sealants at schools through Outreach Program

Providing quality care
- Established a quality committee and quality measures (focusing on patient outcomes)
- Conducted a third-party survey, which resulted in 93% patient satisfaction

Appointments

Patients

<table>
<thead>
<tr>
<th>Age Group</th>
<th>Appointments</th>
<th>Patients</th>
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<tbody>
<tr>
<td>0–12</td>
<td>3,959</td>
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<tr>
<td>13–17</td>
<td>1,386</td>
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<tr>
<td>18–25</td>
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<tr>
<td>26–64</td>
<td>3,981</td>
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<tr>
<td>65+</td>
<td>1,299</td>
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</tbody>
</table>

2010: 18,436 Appointments, 6,878 Patients
2013: 21,050 Appointments, 7,745 Patients
2016: 32,091 Appointments, 9,671 Patients
2019: 40,776 Appointments, 11,477 Patients
Thank you to our volunteers that have helped us provide dental services for the people in our community who need it most.

FY 18-19 Board of Directors
Steve Moody, President
Camille Smith-Ballon, Vice President
Ronald Japinga, Treasurer
Alexandra Navarro, Secretary
Marilyn Berta
Javier Carrillo
Masina Hunnicutt
Ben Kromnick
Michael Moore
Dr. Louis Stromberg

Quality Committee
Dr. Sepi Taghvaei, Chair
Dr. Brian Del Core
Kendall Kemp, RDH
Dr. Gerry Kondo
Dr. Hannah Mixter
Dr. Catherine Modjeski
Dr. Denisse Monroy
Jessica Monteiro, RDH
Dr. Louis Stromberg
Dr. David Wistrom
Dr. Tom Young

Dental Volunteers
Monterey Bay Dental Hygienists’ Association

YOUR SUPPORT: MAKING A BIG IMPACT
Your continued support is vital to providing health care that changes lives! There are many ways to give, learn more at dientes.org/donate

Monthly
Give the gift of a healthy smile each month!

Retirement
If you are aged 70.5+, you can make pre-tax distributions from your IRA to Dientes and reduce your taxable income.

Legacy
Contribute to the health of future generations by including Dientes in your estate planning.

Questions?
Contact us at development@dientes.org

PLANNING FOR OUR FUTURE
Your partnership has empowered us to dream and achieve our Vision 2020 – doubling our patient care! And, we are not stopping there...this year we’re developing our next strategic plan, Vision 2030.

The first milestone for this plan will be our new clinic serving 6,000 patients at 1500 Capitola Road. In partnership with Santa Cruz Community Health and MidPen Housing, we are building a health and housing campus in the heart of Live Oak.

Learn more at 1500CapitolaRoad.org