

Turning Our Vision into Reality



2019 ANNUAL REPORT

Dientes Community Dental Care's mission is to create lasting oral health for the underserved children and adults of Santa Cruz County and neighboring communities.



dientes
COMMUNITY DENTAL CARE

Dear Dientes Family,

This year we surpassed our Vision 2020 goals — a huge milestone!

Thanks to your support, we served 11,477 patients (nearly half are children and teens). And, we reached a goal that we've been planning for years – providing over 40,000 appointments!

You helped us serve more patients with high-quality care!

Over the past 10 years, we more than doubled our appointments. We expanded operations from one clinic to three clinics and a 30+ location Outreach Program.

To support this growth, we doubled our employees to 75 and changed our care delivery model. Focused on creating a dental home with comprehensive services, we added a Specialty Care Program so patients can access an oral surgeon and endodontist to save their teeth.

To quantify the need in our community, we conducted the first-ever local oral health needs assessment and birthed Oral Health Access Santa Cruz County. This 17-member steering committee created a strategic plan to expand access to care, which has now been adopted county-wide!

You have enabled us to achieve our goals.

More importantly, you have allowed our patients to achieve their dreams.

In the vein of never saying thank you enough, we want you to know how deeply grateful we are for the support that you have shown us.

You have made this journey possible.

Thank you!



Laura Marcus

Laura Marcus
Chief Executive Officer



Steve Moody

Steve Moody
President

FINANCIAL HEALTH

STATEMENT OF ACTIVITIES: JUNE 30, 2019 (AUDITED)

Income:	\$ 10,977,597
Expenses:	\$ 8,467,865
Net Income*:	\$ 2,509,732



76% Earned Income
24% Grants & Contributions



82% Patient Care
13% Administration
5% Fundraising

*Includes fundraising for our new clinic at 1500 Capitola Road

“You honor every individual by restoring the dignity inherent in a smile while physically supporting fullness of health.” **–Helen, Donor**

SERVING OUR COMMUNITY

HIGHLIGHTS



5,415

Children Taught Oral Hygiene in Schools



985

Homeless Patients Served



164

Average Appointments a Day Across All Clinics

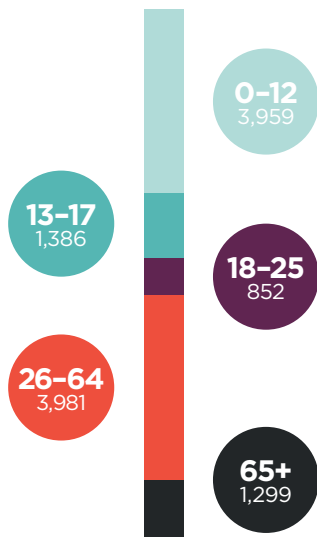


1,374

Emergency Visits Provided

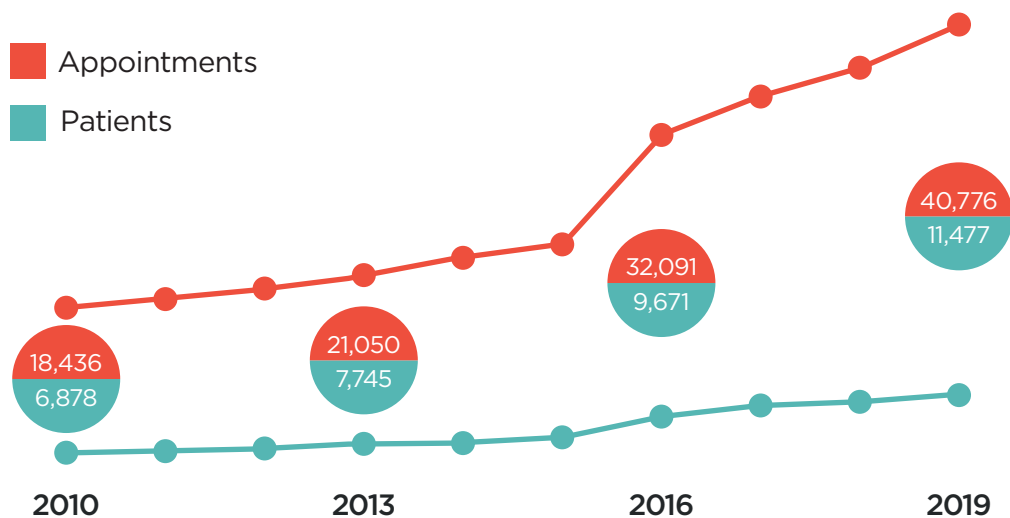
CARING FOR PATIENTS OF ALL AGES

FY 18-19



DOUBLING OUR PATIENT SERVICES

2010-2019



VISION 2020: Achieving Our Goals!

Expanding access to care

- Opened a pediatric wing at our main Santa Cruz clinic, an Outreach Program site at Housing Matters, and new dental centers in Watsonville & Beach Flats
- Began offering in-house specialty care (Oral Surgery & Endodontics)

Building strong partnerships

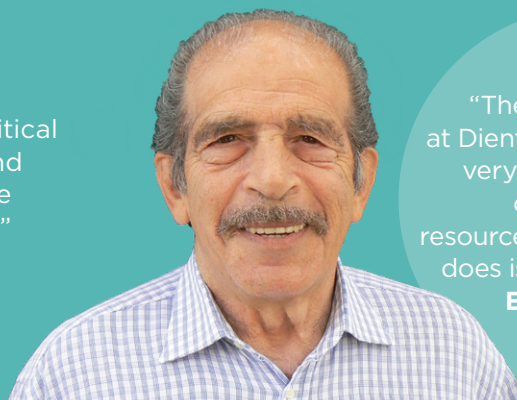
- Conducted community-wide needs assessment and created the Oral Health Access Santa Cruz Country steering committee and strategic plan
- Started implementing sealants at schools through Outreach Program

Providing quality care

- Established a quality committee and quality measures (focusing on patient outcomes)
- Conducted a third-party survey, which resulted in 93% patient satisfaction

“[I give] to help those in need, albeit in a small way, with care that is critical to one living a happy life.”
Guy, Donor

“Dientes is an exceptional organization meeting a critical need in our community and providing leadership in the area of oral health access.”
Brooke, Donor



“The care I received at Dientes has been very, very good. I’m glad the community has this resource, the work Dientes does is truly invaluable.”
Eduardo, Patient



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COMMUNITY DENTAL CARE

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5300 Soquel Ave, Suite 103
Santa Cruz, CA 95062

Administration: 831.464.5410

www.dientes.org

PLANNING FOR OUR FUTURE

Your partnership has empowered us to dream and achieve our Vision 2020 – doubling our patient care! And, we are not stopping there...this year we're developing our next strategic plan, Vision 2030.

The first milestone for this plan will be our new clinic serving 6,000 patients at 1500 Capitola Road. In partnership with Santa Cruz Community Health and MidPen Housing, we are building a health and housing campus in the heart of Live Oak.

Learn more at **1500CapitolaRoad.org**

Thank you to our volunteers that have helped us provide dental services for the people in our community who need it most.

FY 18-19 Board of Directors

Steve Moody, President
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Marilyn Berta
Javier Carrillo
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Dr. Denisse Monroy
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Dr. David Wistrom
Dr. Tom Young

Dental Volunteers

Monterey Bay Dental Hygienists' Association



YOUR SUPPORT: MAKING A BIG IMPACT

Your continued support is vital to providing health care that changes lives! There are many ways to give, learn more at **dientes.org/donate**

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|-------------------|--|
| Monthly | Give the gift of a healthy smile each month! |
| Retirement | If you are aged 70.5+, you can make pre-tax distributions from your IRA to Dientes and reduce your taxable income. |
| Legacy | Contribute to the health of future generations by including Dientes in your estate planning. |
| Questions? | Contact us at development@dientes.org |