



Impacting futures **one smile at a time.**

Dientes Community Dental Care's mission is to create lasting oral health for underserved children and adults of Santa Cruz County and neighboring communities



dientes
COMMUNITY DENTAL

Dear Dientes Family,

Our vision is to make every smile in our community healthy.

Each and every day we advance towards making that vision a reality. This year we served 9,688 patients, more than ever before—but we're not stopping there.

We recently completed a region-wide needs assessment—a strategic initiative to help us better understand the current state of local oral health and where gaps exist in services. This venture has brought more partners to the table to aid us in realizing our shared goal of a healthy, thriving community. Now, we're ready to apply what we've learned and take action.

We've been gearing up to expand access to care.

This year we added endodontic and oral surgery specialty care because there were few to no options for these services in Santa Cruz County.

In July we opened an Outreach clinic located in the Santa Cruz Homeless Services Center to provide care to some of our most vulnerable patients and help homeless individuals overcome serious barriers to care.

Our Outreach Program has also teamed up with Head Start, East Cliff Family Health Center and three new schools in order to provide services to young children and instill healthy habits that will last a lifetime.

In addition to increasing access to care alongside our partners, we're thrilled to be looking at opportunities to open more clinic space for medical-dental integration.

The work we do now will have longstanding impacts for generations to come.

These projects are designed based on evidence of how we can best serve our community. We're focused on long-term, sustainable, and effective solutions in order to reach thousands of our neighbors in need.

Though the numbers speak for themselves, it is the stories of the people we help that get to the heart of what we do. A healthy smile can change a life. And it's because of you that we're able to spread smiles to so many.

Thank you for sharing our vision and moving forward with us as we look to the future.



L. Marcus

Laura Marcus,
Executive Director



Kathryn L. Deagen

Kathy Deagen,
Board President

Together
we achieved
great things!

9,668

Patients served

Children	4,931
Adults	3,867
Seniors	870

32,085

Dental visits
provided

3,475

School children
taught oral health

96%

Patients at or
below federal
poverty level

98%

Patient
satisfaction
rate

Improving Access:

A New Clinic on the Horizon for Dientes

Our recently completed oral health needs assessment highlights some glaring disparities in access to dental care in our community. In fact, the needs are so big, that no one organization could address them all. That is why Dientes convened Oral Health Access Santa Cruz County. This 17-member steering committee will be sharing their recommendations with the community at the upcoming Oral Health Summit in December.

Dientes has used the needs assessment to inform our own strategic plan as well. With only a third of Santa Cruz County's Medi-Cal enrollees able to go to a dentist this past year, expanding clinic capacity is an imperative. To achieve this, Dientes is looking to partner with another organization to provide co-located medical and dental services. While still a few years away, the goal will be to provide dental care for thousands more patients. We are excited about our opportunities to improve access to dental care for those in need. Stay tuned!

To learn more about the work of Oral Health Access Santa Cruz County and get a copy of the needs assessment, go to oralhealthscc.org



Oral Health Access
SANTA CRUZ COUNTY

SAVETHEDATE

Oral Health Summit: The State of Oral Health in Santa Cruz County
December 5th, 11:30-1:00, Seascape Golf Club, oralhealthscc.org

Outreach Program Expansion

To begin to address the near-term needs for access to dental care, Dientes has taken the next steps in our commitment to addressing childhood oral health and education with the recent expansion of our Outreach Program to include 12 Head Start preschools, the East Cliff Family Health Center and three new schools.

“Early prevention is the key to growing healthy smiles,” explains Dientes Dental Director Dr. Sepi Walthard. *“By providing preventive services to kids, we will be able to promote good oral health habits at an early age and hopefully prevent more complex and costly treatment later on in life.”*

The rule of thumb for early childhood dental care is for babies to see the dentist by their first tooth or first birthday. To reach this 0-36 month age group, the Outreach team is providing dental care including examinations, toothbrush cleanings, fluoride application, and oral health education once a month at the East Cliff Family Health Center. This is an innovative and exciting way to integrate medical and dental care and to also increase access for the 0-3 population.

For the school year, the Outreach team is offering dental care, including exams, x-rays, cleanings and fluoride treatments, and oral health education at 12 Head Start locations across Santa Cruz County. In addition, we have added 3 new schools: Freedom, H.A. Hyde and Live Oak Elementaries. All of these activities bring our Outreach Program up to 35 locations across Santa Cruz County and makes access to dental care a reality for those who experience transportation as a barrier to care.



Juan is very excited to get his x-rays

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Margaret and Jan Ysselstein
Marcia Zigman
Stephen Zunes and Nanlouise Wolfe
Frank Zwart and Julia Armstrong-Zwart

WHAT PEOPLE ARE SAYING

"Being a dentist in Watsonville, every day I see a tremendous need for dental care for low-income patients. Dientes is wonderful!"

- Thorpe, donor

"I would never have been able to keep up with my needed dental work without this amazing community resource. Thank you."

- Teresa, patient

"I am pleased to return the kindness done to me by a dentist many years ago when I was young and struggling to make ends meet."

- Dee, donor

Statement of Financial Position

As of June 30, 2016 (audited)

Balance Sheet :

Assets :

Cash & Equivalents	\$	1,868,775
Grants Receivable		35,622
Accounts Receivable		841,178
Inventory		106,695
Prepaid Expenses		277,004
Property & Equipment		3,944,590
Other Assets		58,652

Total Assets : \$ **7,132,516**

Liabilities :

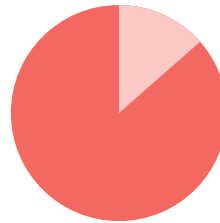
Accounts Payable	\$	299,824
Notes Payable		69,452
Loan Payable		1,014,143
Accrued Expenses		223,941
Deferred Revenue		52,568

Total Liabilities : \$ **1,659,928**

Net Assets :

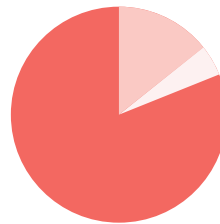
Unrestricted	\$	5,179,402
Temp. Restricted Net Assets		293,186
Net Income		-

Total Net Assets : \$ **5,472,588**



Income : 100% \$ **6,838,210**

Grants and Contributions	12%
Earned Income	88%



Expenses : 100% \$ **6,023,439**

Administration	14%
Fundraising	5%
Client Services	82%

Patient Story:

Shifting Perceptions, Bolstering Confidence

Before coming to Dientes, Misty was insecure about her smile, yet fearful of the dentist. Years of addiction had caused her to start losing her teeth. In recovery, she decided that the time was right to face her fears and she began seeing Dr. Cook at Dientes' Watsonville clinic to improve her smile. Misty says, beaming, "My experience at Dientes has changed my life. I smile now with confidence."

She was finally able to access the care she needed, and established trust with Dientes. "I have no fear coming here. Dr. Cook has always been very gentle, nice and explained every detail of what he was doing." Dientes was able to help Misty discover newfound confidence through her smile, and she now regularly engages with the public as a mentor for those struggling with addiction.



Sylvia Turner, RDA and Misty as she shows off her smile with confidence

5300 Soquel Ave, Suite 103
Santa Cruz, CA 95062

Santa Cruz Clinic : 831.464.5409
Watsonville Clinic : 831.621.2560
Administration : 831.464.5410
www.dientes.org

Volunteers :

We are grateful for the work that our volunteers have given in order to help us provide dental services for the people in our community who need it most. Smiles are at the heart of what we do, and our work wouldn't be possible without your support!

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Dental Volunteers :

Leslie Eggleston, RDHBS
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Hygienists' Association

A Smile Years in the Making

In 2013, Elizabeth attended a California Dental Association Cares event in San Jose for tooth extractions. Since then, as a senior who is homeless, getting around to appointments has been difficult. Elizabeth hadn't been to the dentist and was in desperate need of dentures.



Elizabeth sports a beautiful new smile with Marvin Martinez, RDA and Dr. Samuel Kuo

That is no longer the case. When Dientes' Outreach clinic at the Homeless Services Center opened in July, she began coming to the clinic and has finally been fitted for dentures.

With her new smile, Elizabeth exclaimed through her tears, *"I am happier than ever! Being able to smile like this makes all the difference."* She has regained her ability to eat comfortably, and says, *"This year, I will have the best holiday ever!"*

Dientes Staff :



The care we provide, the lives we touch and the futures we improve could not be possible without your generosity and the hard work, skill and passion of our staff. Thank you!