



Celebrating smiles **across generations.**

Dientes Community Dental Care's mission is to create lasting oral health for underserved children and adults of Santa Cruz County and neighboring communities.



dientes
COMMUNITY DENTAL

Dear Dientes Family,

We are on a journey to solve the oral health problems of our community.

This past year we have taken significant steps down this path together. We opened our 7-chair Helen Webster Children's Dental Center at our Commercial Way clinic last October and a new 4-chair clinic at the Watsonville Health & Dental Center this August. We are proud to have served more people with more dental care than ever before! We could not have come all this way without you.

Our pediatric wing expansion also enabled us to nearly double the number of chairs available to adults and seniors. This coincided with the reinstatement of adult dental benefits for our Medi-Cal patients, thus addressing the large demand for appointments. We are currently working on an adult wing renovation project to make one cohesive clinic that will provide comprehensive care in a beautiful setting for patients of all ages.

The need is still great — but how great? Soon, we will know.

We want to do more; and, we want to be smart about it. For this reason we are conducting a community-wide oral health assessment — the first of its kind for Santa Cruz County. This study will identify the oral health needs of our community and help determine if and where we should invest our resources for future growth.

We are also looking inward with a quality project to improve our services by developing quality metrics and measuring our progress. We are investing resources to improve our Outreach Program. And, we look forward to opening a new 1-chair Outreach clinic at the Homeless Services Center that will enable us to provide dental care alongside medical services, making access easier for the homeless.

Lastly, we are evolving our Board of Directors to be more patient representative to help us understand our organization from a client perspective.

Your support enables thousands of healthy smiles.

As we gear up for the upcoming year with an anticipated 33,000 dental visits for over 10,000 people, we want to thank you for being part of an amazing journey at Dientes! We are profoundly grateful for your support in our vision of lasting oral health for those who need it most. Your generosity ignites smiles across generations, and for that, we thank you!

Warmly,



L. Marcus

Laura Marcus,
Executive Director



Kathryn L. Deagen

Kathy Deagen,
Board President

**Because of you,
look at what we
can do!**

8,133

Patients served

- **Children** 4,428
- **Adults** 3,012
- **Seniors** 693

23,667

*Dental visits
provided*

5,500

*School children
taught oral health*

96%

*Patients at or
below federal
poverty level*

96%

*Patients rate their
satisfaction as
Excellent / Good*

Creating Smiles for **Generations to Come**



We did it ... The Helen Webster Children's Dental Center is open! We could not have done it without our generous donors. Together, we have built a place for low-income kids to get the dental care they need to establish good oral health habits for life. In fact, since the Center opened in October 2014, we have seen over 3,600 children in our new pediatric wing!

Before the expansion we were offering 70 visits a day, now we are providing over 90 visits a day. We are thrilled to have increased our capacity and to be able to provide a dental home for our patients – especially our pediatric patients. This will help us reach our goal of making prevention more common than treatment. Routine preventative care in childhood establishes positive habits that continue into adulthood, and prevents a myriad of expensive oral health problems later on in life.

Thank you for your help in improving access to care for kids in need!



Providing Dignity Through Dentistry

Michael is an unemployed, uninsured and homeless veteran. Before coming to Dientes, he hadn't had dental work done in over three years. The delayed care has hindered his ability to eat properly, and has even deterred him from getting a good night's sleep. He commented, "I'm looking to get my life back on track, and fixing my teeth is definitely on my list!" The pain in his mouth has forced him to resort to drinking his meals through a straw. Dientes was able to extract Michael's infected tooth and provide him with a filling for another decayed tooth. "I'm really happy to be here" Michael said, "I'm excited to be able to eat well again, which is only possible thanks to Dientes."



Dientes is renovating the adult dental center this year in order to ensure high quality care for our adult patients like Michael. We are also opening a 1-chair Outreach clinic at the Homeless Services, expected to open this winter, in order to improve access to care for homeless patients.

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"I'm happy to help others get a healthy smile...it opens doors!"
Joan, donor

Dientes is an essential service to maintain good health. It's life changing for people to be able to chew their food!"
Andrea, donor

A special thanks to the Dignity Health Investment Program for a \$1.0M construction loan.

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THANK YOU.

Statement of Financial Position

as of June 30, 2015 (Audited)

Balance Sheet :

Assets :

Cash & Equivalents	\$1,528,961
Grants Receivable	21,191
Accounts Receivable	548,338
Inventory	58,865
Prepaid Expenses	206,528
Property & Equipment	4,012,313
Other Assets	77,841

Total Assets : **\$6,454,037**

Liabilities :

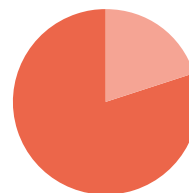
Accounts Payable	\$158,987
Notes Payable	129,681
Loan Payable	1,291,643
Accrued Expenses	190,680
Deferred Revenue	25,063

Total Liabilities : **\$1,796,054**

Net Assets :

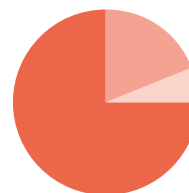
Unrestricted	\$3,782,356
Temp. Restricted Net Assets	264,000
Net Income	611,627

Total Net Assets : **\$4,657,983**



Income : **\$5,576,592**

Grants & Contributions **20%**
Earned Income **80%**



Expenses : **\$4,964,774**

Administration **19%**
Fundraising **6%**
Client Services **75%**

Give Seniors a Smile Day: A Day of Free Care for Seniors

On August 15th, Dientes provided free care to 37 uninsured seniors. Many of our community's seniors live on fixed incomes and struggle to make ends meet. Medicare does not include dental insurance benefits and this makes getting regular oral health care especially hard on seniors.

Partnering with both the Seniors Council of Santa Cruz County and Santa Cruz Community Health Centers, we recruited uninsured patients who were in need of care. During the day we had 10 volunteers help to put smiles on the faces of our patients, including volunteer hygienists from the Monterey Bay Dental Hygienists' Association. Together, we provided over \$20,000 in free dental care, including exams, x-rays, cleanings, fillings and extractions.



Thank you to **Bank of America** for sponsoring this event, local elected officials who were onsite learning about what we do first hand, **Seniors Council** and **Santa Cruz Community Health Centers** for partnering with us, and to all of our volunteers who made this event possible!



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Administration : 831.464.5410
www.dientes.org

Volunteers :

We are sincerely grateful for all of the work that these volunteers and countless others have given in order to help us provide dental services for the people in our community who need it most. Smiles are at the heart of what we do, and our work wouldn't be possible without your support!

Thank you!

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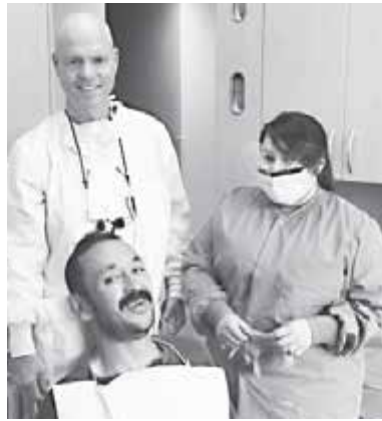
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Dental Volunteers :


Brian Del Core, DDS
Leslie Eggleston, RDH
Gilbert Grio, DDS
Mark Joiner, DDS
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Richard Robinson, DDS
Martin Shively, DDS

New Clinic Open in Watsonville!



August marked a new and exciting chapter for Dientes! Alex, our first patient at the Watsonville Health & Dental Center, walked out of the doors with big smile! The bilingual clinic is co-located with the County of Santa Cruz, who provides integrated medical services. The Center has a shared waiting room and four dental chairs dedicated to oral health care.

Dientes celebrated the grand opening of the clinic on August 25th with elected officials and local healthcare leaders. We expect to provide approximately 6,000 visits to 1,500 patients. Our services are very needed in South County, where 50% of people are living in poverty (at or below 200% of the federal poverty line). Dientes is grateful to provide the much needed dental care at this location and to help eliminate transportation as a barrier to care for South County residents. The Watsonville Health & Dental Center is located at 1430 Freedom Boulevard, Watsonville.

United Way
United Way
of Santa Cruz County

Dientes is a proud partner of United Way.