

Spreading the power of a smile.

Dientes Community Dental Care's mission is to create lasting oral health for underserved children and adults of Santa Cruz County and neighboring communities.



# Dear Dientes Family,

#### We have a lot to smile about!

This year we have seen the reinstatement of Medi-Cal's adult dental benefits, a growth in new patients due to the Affordable Care Act and the start of construction for our new pediatric wing. Each of these builds our community healthcare safety net and provides greater access to affordable dental care to our community.

We are proud to have served 7,849 patients in 22,401 visits this year. And, we are excited about addressing the growing need for care.

## We are expanding amidst the swelling need.

As a response to the increasing demand, the new Helen Webster Children's Dental Center will consolidate our services for kids and create more room for adults. This expansion will enable us to grow to 30,000 visits a year. We are building a dental home for many more underserved people, creating a healthier and more vibrant community.

## Providing more healthy smiles.

Smiles are important. Beyond expressing joy, enabling us to eat healthy foods, boosting self-esteem and helping us get a job, smiles are critical to our overall health. And, it's a social justice issue—every person deserves the power of a healthy smile.

Because of your help, we have been able to touch thousands of lives and together we will continue to touch many more—giving the power of a smile to countless families with children, seniors, working-poor adults and homeless.

#### You make a difference.

We are incredibly grateful for every donation and every hour of time volunteered in order to put smiles on the faces of those who need it most. Our work is made possible by your continued support and for that, our smiles have spread from ear to ear.

## Thank you!



Laura Marcus,
Executive Director



Phil Grauberger, Board President 7,849

Patients served

Chidren 4,066

3,061

Seniors 722

Adults

22,401

Dental visits provided

7,970

School children taught oral health

96%

Patients at or below federal poverty level

99%

Patients rate their satisfaction as Excellent / Good

# More Space = More Smiles:

# Dientes Pediatric Wing Opening this Fall

The opening of The Helen Webster Children's Dental Center is quickly approaching. Soon enough, we will be welcoming children into the halls of our 2,400 sq. ft. 7-chair pediatric wing. With a friendly and colorful ocean theme, this new space will make going to the dentist more inviting. From the play area of the pediatric waiting room to child-sized tooth brushing stations, this expansion has been specially designed to better meet the needs of children (accounting for more than half of our patients).

The expansion will also provide more capacity for our adult patients with eight dedicated chairs. By staging our growth, the new wing will ultimately allow us to provide 30,000 visits a year.





Make a difference in the oral health of our community by joining in our *Growing Healthy Smiles* capital campaign. Go to <u>dientes.engravedbricks.com</u> or contact Development Director, Sheree Storm: sstorm@dientes.org | 831-600-8256

# SAVETHEDATE

Join us for the ribbon cutting of our new pediatric wing! Thursday, October 23, 5:30-7:30pm at 1830 Commercial Way!

# Growing Healthy Smiles— One Smile at a Time

Veronica Martinez knows the value of a smile. Eight years ago, she knew that she needed to prioritize the oral health of her family, but options were limited. Veronica was impressed when she brought her oldest child, Nayely, to Dientes. As Veronica's family has grown, Dientes has been their dental home ever since. Nayely loves coming to the dentist, "I'm very grateful that Dientes took care of my teeth." Veronica shares similar sentiments, "Dientes is there for me. They make you feel like family, they don't treat you like every other patient. They're just there for you when you need them."



Navely Lopez

#### CAPITAL DONORS :

Bonnie Alvarado Robert and Sharon Bailey Robert Bates and Linda Kay Neal Bates Bay Federal Credit Union Katherine Beiers Gary and Laura Bencomo Suzanne Brooks and Mark Chatfield Richard and Kathleen Buddington The California Wellness Foundation Terry P. Cavanagh Ceil Cirillo Sara Clarenbach County of Santa Cruz - CDBG The Crow's Nest Olga de Santa Anna and Bill Cummings Kathy Deagen and William King

Driscoll's Charitable Fund at CFSCC Driscoll's Strawberry Associates, Inc. Lee Fitzsimmons and Laura Waldren Gartner, Inc. Kathy Ruiz-Goldenkranz and Andrew Goldenkranz Phil Grauberger Will Hahn and Jillene Costa Penny Hargrove and Dan Friedman Simon and Rosemary Hayward Ronald and Susan Japinga Clay Kempf Kathryn R. Klay Lighthouse Bank Laura Marcus and Joop Rubens Cvnthia and William Mathews

Tim McCormick and Noel De Gelleke Elsa Mendoza Monterey Peninsula Foundation Steve and Alicia Moody Linda and Scott Moore Alex Morgan and Debra Alexander Simon Morris, D.D.S. Matthew Nathanson Rachael and Ariel Nava Carolyn O'Donnell Shimek and Steve Shimek Oracle Ow Family Properties Rowland and Pat Rebele Resurrection Church Robert and Marcia Rider

Susan and Richard Robinson
Phyllis and Bruce Rosenblum
Brooke and Warren Sampson
Santa Cruz Seaside Company
Shadowbrook Restaurant
Carol and Jim Storm
Sheree Storm and Troy Boone
Laura Sutherland and Lance Linares
Joshua Taff, D.D.S. and Tyra Taff
Sally A. Vaughn
Catherine and Jon Webb
The Helen and Will Webster Foundation
Wells Fargo Foundation

Thanks to the Dignity Health Investment Program for a \$1.0M construction loan.

## **ANNUAL DONORS** FY 2013 / 2014

100 Women Who Care

Lynne and Stanley Abraham

Candace Aliberti

Alan and Wendy Aman

AmazonSmile Foundation

Alistair Anderson and Elizabeth Mariner

Cecilia Anderson Melinda Anderson

Nancy Andreasen

The Applewood Fund at CFSCC

Ginny Aragon Michele Arbios

Arts Council Santa Cruz County

Sharon Barrett

William and Patricia Barton

Michele and Dean Bassi

Robert Bates and Linda Kay Neal Bates

Nannette Benedict, D.D.S.

Alice and Charlie Berg Erica and Russel Berg

Stanley Berman, M.D. and Judith Berman Melissa Berrenge and Ian Browde

Lindy Bixby, D.D.S. Sigrid and R. Blaine

Bruce and Vicki Blodgett

Gary Bloom and Katy Stonebloom

Jane Boone

Jonathan Boutelle

Gareth Bowles and Corinna Beardsley The Bright Horizon Fund at CFSCC

Harold Brockman and Cynthia Smith

Scotty Brookie Suzanne Brooks

Richard Browning, D.D.S.

**Buckholdt Quality Builders** 

Richard and Kathleen Buddington

L. S. Cabrera

Ann Carney Pomper

Mary and Virgil Champlin

Dennis Chapman

Diana D. Chase Andria M. Chernis-Giorgi

Agnes Chien

City of Capitola

City of Santa Cruz

City of Scotts Valley

City of Watsonville

Sara Clarenbach Marilyn Clark and Joseph Clark

May and Michael Clark

William J. Codiga Family Foundation

Carolyn and Curt Coleman

Community Foundation of

Santa Cruz County (CFSCC) Contreras Tax Services, Inc.

Catherine Conway

Diane and Don Cooley

County of Santa Cruz

Barbara Crafford

Becky and Lindsey Cramer Robin and Greg Cross

CVS Caremark

Kent and Mary Dannehl

Sheila and Gerald De Lany

Kimberly De Sepra

Kathy Deagen and William King

Donna Degrande

Brian Del Core, D.D.S. and Sherry Del Core

Delta Dental Community Care Foundation

DentaQuest Daryl Dichek Dignity Health

Discretion Brewing, L.L.C.

Kristin Ditlevsen

Bruce Donald, D.D.S. and Heidi Donald

Susan S. Drake

Driscoll's Charitable Fund at CFSCC Driscoll's Strawberry Associates, Inc.

Cynthia Druley

Patricia Duncan

Jill and William Duran

Eve Eden

Dennis Eguchi, D.D.S. and Linda Eguchi

Kathleen and Willy Elliott-McCrea

Susan Englow

Catherine Erny and La Roy Smith

Michael Eurs, D.D.S.

John Faia, D.D.S.

Merilee and Richard Ferdinand Kathleen and Robert Ferraro

Terri Fette

Finkelman Family Charitable Foundation

Regina and Michael Fish

Lee Fitzsimmons and Laura Waldren

David L. Fried

Carol Fuller Cathy Gamble, R.D.H. Jennifer Gardner Nancy Gardner Garroutte Farms

Gartner Melissa Gerlach

John Gillette Sara Goldfarb and Paul Harley

Margaret Gordon Rebecca Gottfried Floise A. Graham Phil Grauberger

Gary and Lynne Greene Antonin Guttman

Will Hahn and Jillene Costa

J. Hamstra and L. Rivin Penny Hargrove and Dan Friedman

Meg Harlor

Rebecca and Thomas Hart Bruce Hartley, D.D.S.

Michael Hatten Hawley Family Fund at the CFSCC Simon and Rosemary Hayward

John Hedrick, D.D.S., M.S.

Janet Heien Elaine Henning Bob and Ann Hestand

Ralph and Jane Hiesey

Mary Hinz and Gabriel Linkiewicz Denise and Alan Holbert Anthony and Susan Holbrook Paul and Sheri Howe

Susan Howells and David Soares Lynn and Gregory Howerton Carolyn Hyatt and Joseph Hyatt

Marilvn Hvde Alison Jackson, D.D.S.

Karen Jackson and Kenneth Johnson

Richard Jahn DDS Ronald and Susan Japinga

Patty Jazanoski Mary T. Jeffrey

Joe Collins Fund at the CFSCC

Alan G. Johnson

Jean and William Johnson

Anne Johnson Scott and David Scott

Mark Joiner, D.D.S.

JustGive.org

Kayjer Fund at Fidelity Charitable Jane Keeffe

Clay Kempf Bob and Aud Kennedy

Susan Kerr Garv Ketelsen

Michele and Robert Kibrick Margaret and Kevin Kiedrowski Elaine Kihara and David Sweet

Mary Kinzie Smith Kathryn R. Klay

Gerald Kondo, D.D.S. and Vicki Kondo

Jane and Jeffrey Koopman Elaine and Jim Kraus

Gwendolynne Krebs

Paula Kuntz

La Selva Beach Community Church

April and Brett Lambert

Diane Lamotte and Patrick Reilly

Kathleen M. Lanahan

Douglas and Kathleen Lang Linda N. Larkin Fund at CFSCC

Lesley Lathrop

Thomas and Mary Ann Legan

Tom Lehrer

Lynda Leigh

Florence and Keith Lesar James Lewis and Dale Roche

Diane Lewis-Chaney Nicole Lezin and Rusty Kingon Ronnie Lipschutz and Mary Wieland

Kirsten Liske

Ellie Littman and Robert Goff

Annette Longuevan Joan Lowden Michael D. Luther

William Lynch Glenn Lyons and Nancy Gerdt Salem Magarian and Laurie Patton

Marc and Susan Mangel Laura Marcus and Joop Rubens Lowell and Linda Marcus

Margie K. Marshall Tim McCormick and Noel De Gelleke

Debbi McDill

Julie McDill and Larry Davis Melissa McDill David and Kristen McNutt

Medi-Cal Dental Services Division Medium Plenty

Michael and Joan Mellon Elsa Mendoza

Lori and Rick Menzies Mindcraft Dental Creations

Monarch Services

Bill Monning and Dana Kent Monterey Bay Dental Hygienists' Association

Monterey Peninsula Foundation

Linda and Scott Moore

Alex Morgan and Debra Alexander Simon Morris, D.D.S. Robert Anton Mylls Matthew Nathanson

National Children's Oral Health Foundation Naturipe Berry Growers

Amy Newell Jay Nitikman Joyce D. Nordquist

The Kenneth T. & Eileen L. Norris Foundation

Lynne and Wallace Oldham Anne Olson Oracle Ellen Ortiz Joan Osborne

Earleen Overend and Wayne Palmer

Ow Family Properties Pajaro Valley Community Health Trust

Palo Alto Medical Foundation Michael and Robin Patrick Gary and Marilyn Patton

Gail Pellerin and Thomas Chaffin

Peninsula Center for Cosmetic Dentistry Jill and William Perry Janice Pierce Ann Pinkham Rosalie Pizzo-Strain Plantronics, Inc.

Jennifer and Rafael Ramirez The Randolph Family Fund at the CFSCC

Raymond James Charitable Endowment Fund

Rick and Robin Polse

Maryanne Rehberg

Renee's Garden

Resurrection Church Robert and Marcia Rider

Christine and Stephen Roades

Katherine and Nelson Roberts

Harriet and Felix Robles

Rotary Club of Freedom

Rotary Club of Santa Cruz Sunrise

Craig Rowell and Cory Ray Nick and Ruth Royal

Dorothy Ruby Thomas and Sophie Russell

Hasanna F. Ryan

Debbi and Jan Saint John Brooke and Warren Sampson Santa Cruz Derby Girls

Santa Cruz Health & Life Patricia Sapone Jo Ann Schaffner

Eric Schmidt and Ellen Primack

Ann Schwartz Janet Schwind Kirsti and Matt Scott Peter and Celia Scott Karen Semingson

Shadowbrook Restaurant Robert N. and Florence Slinger Fund

at CFSCC Jeffrev Smedberg

Brad Smith

Sara W. Smith Sumi and Niag Sohn-Rigler

Richard and Mary Solari Charitable Trust

Jerry Solomon David South, M.D. Catherine Steele

Leslie T. Sweeney

Susan Stuart and David Brundage Laura Sutherland and Lance Linares

Richard B. Talmadge Mary Beth Talpas and Sandra Skees Sharon Tavares

Dawn and Charlie Teall Kathryn and David Tofig Andrea Tolaio Vanessa Tollefson Fred and Jan Tomlinson Martha Traverse-Williams

Twin Lakes Church United Way of Santa Cruz County

Ruth Updegraff Valley Women's Club Richard Vanderbilt, DDA, D.D.S. Sally A. Vaughn Lorraine Vincent

Candace Waage

Wayne Walker Patricia Ward Michael and Susan Warren

Richard and Phyllis Wasserstrom Linda Dyson Weaver Ronald Weed Pomerantz and

Jane Weed Pomerantz Jeff Wells Wendy Wesch Thompson

Mary Wessling C. J. Western

Thorpe Whiteman, D.D.S. Jon and Jill Winston Jonathan and Susan Wittwer

Steve Wolfman and Julie Gorshe Rowena Wood, R.D.H.

T. Yost

**DIENTES 2014 ANNUAL REPORT** 

Thomas Young, D.D.S. and Joanne Young

Margaret and Jan Ysselstein Laureen Yungmeyer Rebecca Zalona Donna Ziel

Stephen Zunes and Nanlouise Wolfe Frank Zwart and Julia Armstrong-Zwart

## **Statement of Financial Position**

as of June 30, 2014 (Unaudited)

#### **Balance Sheet:**

#### Assets:

Cash & Equivalents	\$2,041,103
Grants Receivable	20,000
Accounts Receivable	827,436
Inventory	52,438
Prepaid Expenses	147,867
Property & Equipment	1,314,992
Construction in Progress	1,058,834

Total Assets: \$5,462,670

#### Liabilities:

Accounts Payable \$488,098 Notes Payable 130,530 Accured Expenses 125,043

Total Liabilities: \$743,671

#### **Net Assets:**

Unrestricted \$2,875,375
Temp. Restricted Net Assets 713,035
Net Income 1,130,588

Total Net Assets : \$4,718,999



# Income: \$4,146,962

Grants & Contributions 13% Earned Income 87%



#### Expenses: \$4,080,149

AdministrationFundraisingClient Services18%79%

# Eliminating Barriers to Care: Dientes in our Community

Everyone deserves the power of a healthy smile... bed-bound seniors, underprivileged kids whose families can't take them to the dentist, and adults who can't afford to get to the dentist. Our Outreach Program focuses on eliminating transportation as a barrier-to-care by bringing dental services and education out into the community.

In the past year, we provided services at over 20 different locations throughout Santa Cruz County including skilled nursing facilities, Women, Infants and Children, Migrant Head Start, and 10 schools across five school districts. As a part of our Outreach Program we provide oral health education to help establish healthy dental habits during childhood, which is vital to making prevention more common than treatment. As Dientes grows, we are excited to also expand our Outreach Program, operating at more than five *new* schools next year!





5300 Soquel Ave, Suite 103 Santa Cruz, CA 95062

**Clinic:** 831.464.5409

Administration: 831.464.5410

www.dientes.org

NON-PROFIT ORG
U.S. POSTAGE
PAID
SANTA CRUZ, CA
PERMIT NO. 322

## **Volunteers:**

We are sincerely grateful for all of the work that these volunteers have given in order to help us provide dental services for the people in our community who need it most. Smiles are at the heart of what we do, and our work wouldn't be possible without your support. **Thank you!** 

# **Dental Affinity Program Volunteers:**

James Alderete, D.D.S. John Anderson, D.D.S. Nannette Benedict, D.D.S. Richard Bianco, D.D.S. Corrine Cline-Fortunato, D.D.S. Brian Del Core, D.D.S. Dennis Eguchi, D.D.S. Philip Griffin, D.D.S. Gil Grio, D.D.S. Mark Joiner, D.D.S. Julius Kong, D.D.S. Nancy Leung, D.D.S. David Montgomery, D.D.S. Richard Robinson, D.D.S. Harry Shively, D.D.S. Ballan Tuck. D.D.S. Noreen Yoshida, D.D.S. Thomas Young, D.D.S.

#### **Dental Advisory Committee:**

Brian Del Core, D.D.S. Gerald Kondo, D.D.S. Marsha Maffia, R.D.H. Debbie Reynon, R.D.A. Thomas Young, D.D.S.

#### **Board of Directors:**

Phil Grauberger, President
Olga de Santa Anna, Vice President
Linda M. Moore, Vice President Special Projects
Kathryn L. Deagen, Secretary
Susan Robinson, Treasurer
Sara Clarenbach
Ronald Japinga
Brooke Sampson
Clay Kempf
Steve Moody
Laura Sutherland

#### **Advisory Council:**

Ryan Coonerty Nicole Lezin Cynthia Mathews



Volunteer Dentist Dr. Brian Del Core treats a Dientes patient at Project Homeless Connect in Santa Cruz

# Making an Impact

Back in the Spring, Michael was diagnosed with cancer. His doctors advised him that before he could start cancer treatment, he would need to see a dentist for restorative care. Understanding the immediate need, Dientes quickly treated Michael, extracting several teeth, so that he was ready for his cancer treatment. Michael is extremely grateful for Dientes commenting, "[Dientes] grasped the importance of the situation. It felt more like a community than a dentist office." Michael isn't the first cancer patient we've seen that had urgent needs—with community support, we can serve many more patients like Michael.