

Annual Report

DIENTES COMMUNITY DENTAL CARE

Welcome to our new 2010–2011 Annual Report! We hope you will agree the new layout is easier to read and full of interesting information and graphics!

Dientes celebrated 19 years of service this year. We provided just over 19,000 patient visits in our clinic and through our outreach program. With over \$2.6M in net assets, our financial position remains strong despite a drop in revenues from prior year. Our direct service costs continue to account for \$.86 of every dollar spent, ensuring that your money is dedicated to the patients we serve.

2012 is Dientes' 20th Anniversary. Our future success is dependent on continued efficiency in the clinic and in our billing practices, as well as healthy relationships with government, donors, and foundations. We are dedicated to ensuring our sustainability through effective practices and strategic growth. Thank you for another year of your support—together we will create lasting oral health for the underserved in our community.

Here's to 20 more years!



Our Mission:
To create lasting oral health for the underserved children and adults of Santa Cruz County and neighboring communities.



Kathy L. Deagen

Kathy Deagen
Board Member
2011 Audit Committee Chair

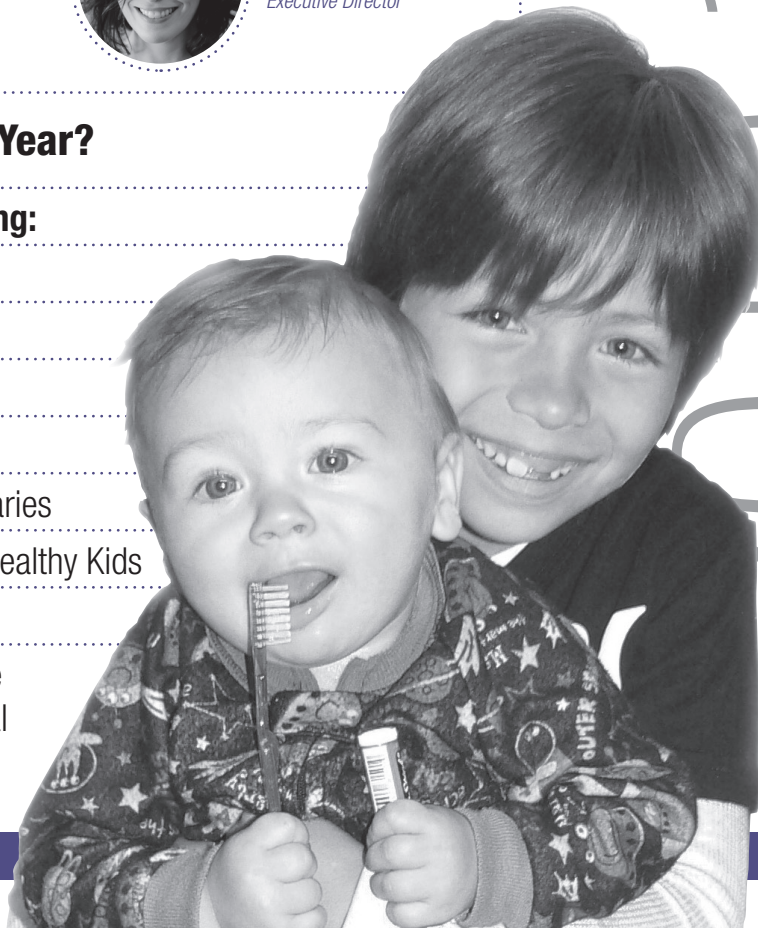


L. Marcus

Laura Marcus
Executive Director

Who Did We Serve Last Year?

7,048	Patients, including:
2,216	New Patients
1,070	Homeless Patients
3,020	Children
550	Elderly
3,030	Medi-Cal Beneficiaries
556	Healthy Families/Healthy Kids
2,660	Uninsured
96%	Of our patients live at or below Federal Poverty Level



2011-2012

Thank you to our wonderful donors.

You Make Our Work Possible!

Bronze (\$1–\$499)

Alan G. Johnson
Alan Ritch
Alex Morgan & Debra Alexander
Alice Berg
Allison & Nordquist, LLP
Angela K. Christmann
Ann & Richard Pinkham
Annie M. Lopez
Antonin Guttman
Barry McLaughlin & Linda St. John
Bella & Allan Hughes
Bill Monning & Dana Kent
Blanca Baeza & Vicente Hernandez
Bradley Smith
Brian & Susan Cecy
Brockman Farming, Inc.
BWB Associates, LLC
Carol A. McQuillin
Christopher Mule, DDS
Cynthia & William Mathews
Daryl Dichek
David & Kristen McNutt
David Brundage & Susan Stuart
Diana Chase
Diane Lewis Chaney
Dorothy Ruby
Dr. Mark Joiner
Earleen Overend & Wayne Palmer
Eleanor Littman & Robert Goff
Elizabeth Welsh
Ellis Goldfrit
Elsa Mendoza
Emily Chorba
Eric Schmidt & Ellen Primack
Finkelman Family Charitable Foundation
Frank Zwart & Julia Armstrong-Zwart
Fred & Jan Tomlinson
Ivan Rusch
J. H. Herz Family Foundation
Jane Keeffe
Janet Schwind
Jay Nitikman

Jeff Wells
Jeffrey Smedberg
Jerry & Jan Schumb
Jill Francis
Joe & Marcella Hall
Jonathan & Susan Wittwer
Judith Fried
Kathryn L. Deagen
Kathryn R. Klay
Kent Dannehl
L. Susan Cabrera
La Selva Beach Community Church
Linda & Scott Moore
Linda N. Larkin Fund at CFSCC*
Lindsey Cramer
Lindy Bixby, DDS
Lisa A Ford
Lorraine Vincent
Marc & Susan Mangel
Marcia Maltby
Marcia Zigman
Margaret & Jan Ysselstein
Margaret Gordon
Mark Riley
Mary Bannister
Matthew Nathanson
Michael & Juan Mellon
Michael & Susan Warren
Michael D. Luther
Michele & Robert Kibrick
Nancy Gardner
Natalie Oliver
Olga De Santa Anna & Bill Cummings
Patty Jazanoski
Penny Hargrove & Daniel Friedman
Phil Grauberger
Philip Sachs
Phyllis Duncan
Ralph & Jane Hiesey
Rebecca Supplee
Renee's Garden
Resurrection Church
Richard & Kathleen Buddington
Richard Jahn, DDS

Rick & Robin Polse
Robert Greenwald
Rosalie Pizzo-Strain
Rosemary Baker
Rowena Wood
Salem Magarian
Sally A. Vaughn
Scotty Brookie
Shadowbrook Restaurant
Sherry Brown
St. John's Episcopal Church & Helpful Shop
Stan & Cindy Gum
Stephen Smith, DDS
Stephen Zunes & Nanlouise Wolfe
Steve Wolfman & Julie Gorshe
Stuart M. Sakuma, O.D.
Susan Robinson
Susan Shane
Sutter Health/Palo Alto Medical Foundation
Thomas & Sophie Russell
Thorpe Whiteman, DDS
Tom Lehrer
Vasavi Chinnam, DDS
Wendy St. Cyr
Will Hahn & Jillene Costa
William J. Codiga Family Foundation
William Lynch

Silver (\$500–\$999)

Alison Jackson, DDS
Bruce & Heidi Donald
Capitola Pediatrics
Dennis Chapman
Freedom Rotary
Joan Osborne
John Hamstra & Laurie Rivin
Lee Fitzsimmons & Laura Waldren
Mary Kinzie Smith
Nancy & John Andreasen
Nicole Lezin & Rusty Kingon
Simon P. Morris, D.D.S.
William & Patricia Barton

Gold (\$1,000–\$4,999)

Applewood Fund at CFSCC* at the recommendation of Julie Packard
Capitola/Aptos Rotary
Catherine Steele
Driscoll's Strawberry Associates, Inc.
Ellen Ortiz
Gareth Bowles & Corinna Beardsley
Julio Porro & Jennifer Hastings
Kenneth T. & Eileen L. Norris Foundation
Plantronics, Inc.
Reed K. Kuratomi, DDS
Richard Browning, DDS
Santa Cruz Seaside Company
Surf City Santa Cruz Kiwanis
The Bright Horizon Fund at CFSCC*
Wells Fargo Bank

Platinum (\$5,000–\$19,000)

Hawley Family Fund at CFSCC*
John & Abby Sobrato Fund at CFSCC*
Michael Carlton, DDS
Pajaro Valley Community Health Trust
Robert Bailey
Sherman Unell
Simon & Rosemary Hayward

Titanium (\$20,000+)

Community Foundation of Santa Cruz County
Helen and Will Webster Foundation
Richard and Mary Solari Charitable Trust
The California Wellness Foundation

All contributions listed were received between July 1, 2010 and June 30, 2011.

*Community Foundation of Santa Cruz County

A SPECIAL THANK YOU

This year's Dental Affinity Program volunteer dentists together donated more than \$130,000 worth of care to Dientes' patients. Thank you!

Dr. John Anderson

Dr. Nanette Benedict

Dr. Richard Bianco • Dr. Dennis Eguchi

Dr. Cline-Fortunato • Dr. Brian Del Core

Dr. William Francis • Dr. Gil Grió, Dr.

Richard Jahn • Dr. John Jimenez

Dr. Mark Joiner • Dr. Christopher Keys

Dr. Julius Kong • Dr. Nancy Leung

Dr. Gary Marietti • Dr. Rick McBride

Dr. David Montgomery

Dr. Cyrus Mozayan

Dr. Jochen Pechak • Dr. Joe Robb

Dr. Gary Sheinfeld • Dr. Ballan Tuck

Dr. Noreen Yoshida • Dr. Tom Young

For more information please visit

www.dientes.org/dap

THANKS TO LOCAL GOVERNMENT

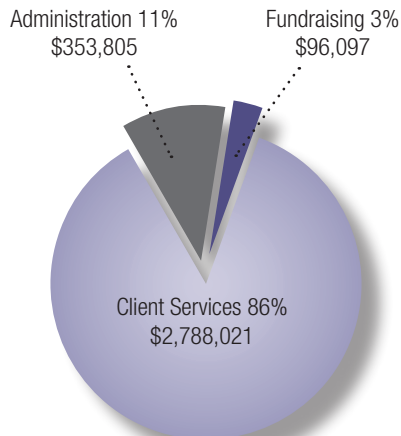
Dientes also thanks the County of Santa Cruz and the cities of Santa Cruz, Watsonville, Scott's Valley, and Capitola for their support. Together, these contributions totalled \$136,400 this year.



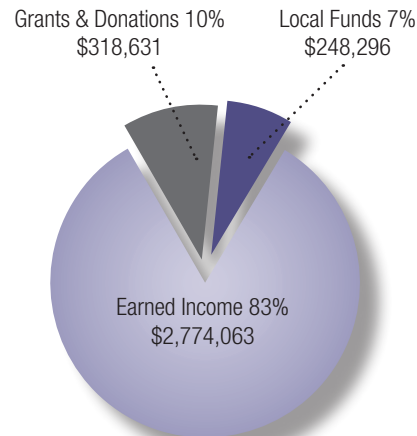
Dr. Taff examines a young Dientes patient.

FY 2010–11 STATEMENT OF FINANCIAL ACTIVITIES

Expenses: \$3,237,923



Revenue: \$3,340,990



STATEMENT OF FINANCIAL POSITION

	2009–2010	2010–2011
ASSETS		
Cash & Equivalents	\$1,054,176	\$1,168,322
Grants Receivable	\$176,906	\$151,986
Accounts Receivable	\$268,452	\$238,403
Inventory	\$38,238	\$29,062
Prepaid Expenses	\$21,297	\$19,502
Property & Equipment	\$1,405,156	\$1,468,790
Other Assets	\$39,003	\$39,489
Total Assets	\$3,003,228	\$3,115,554
LIABILITIES		
Note Payable	\$265,368	\$239,832
Accounts Payable	\$52,467	\$51,392
Accrued Expenses	\$100,218	\$121,279
Deferred Revenue	\$27,101	\$41,910
Total Liabilities	\$445,154	\$454,413
NET ASSETS		
Unrestricted	\$2,358,241	\$2,579,475
Temporarily Restricted	\$199,833	\$81,666
Total Net Assets	\$2,558,074	\$2,661,141

This summary of financial information is taken from audited statements prepared by Hutchinson & Bloodgood LLP, Certified Public Accountants in accordance with generally accepted auditing standards.

Dientes Community Dental Clinic opened its doors in 1992... To provide affordable dental care to low-income residents of Santa Cruz County and surrounding areas.

Our ten-chair facility is open six days a week, and services include hygiene, sealants, endodontics (advanced root canal therapy), periodontics (care for gums, bone, tongue, and cheeks), pediatric dentistry, extractions, dentures, and emergency care.

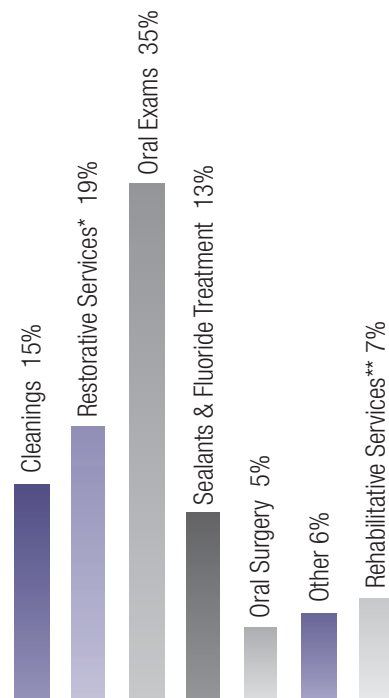
Dientes accepts Medi-Cal, Healthy Families and Healthy Kids insurance and offers a sliding fee schedule for uninsured patients.



Dientes' friendly front office staff welcomes all patients.

Save the Date: 20th Anniversary Party, August 23

Dientes turns 20 years old this year! We hope you will join us on the evening of August 23, 2012 at a gala event to celebrate our collective achievements and get inspired for 20 more! More details to come...



19,000+ Visits

* Fillings and Crowns

** Endodontics, Periodontics, and Prosthodontics



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Susan Robinson

Executive Director

Laura Marcus

Dental Director

Alana Thompson, DDS

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Marsha Maffia, RDH
Gary Marietti, DDS
Debbie Reynon, RDA
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